



- CONNECT
- PROMOTE
- ADVANCE

Annual General Meeting

13 August 2020



@NZTechIA #nztech



Today's Agenda

Chair:

Welcome
& Approve
Minutes

CEO:

Update
Strategy
& Finances

Chair:

Announce
New
Board

Panel Discussion:

Introducing the Digital Technology Industry Transformation Plan (ITP)

Welcome from the Chair



Mitchell Pham
Board Chair

NZTech will ambitiously continue to stimulate an environment where tech provides both economic & social benefits



The Tech Sector

21,870
companies

10.2% 
revenue growth
by the Top 200

11.3% 
overseas sales growth
by the Top 200

114,450
employees
5% of the workforce

7.9% 
employee growth
by the Top 200

8%
of GDP

\$7.4b
exported
9% of exports

5.4% 
export growth

19% 
ICT export growth

CEO Update



Graeme Muller

Our purpose is to help create a more prosperous New Zealand underpinned by technology.

We do this by **CONNECTING, **PROMOTING** and **ADVANCING** New Zealand tech ecosystems, organisations and people.**



CONNECT



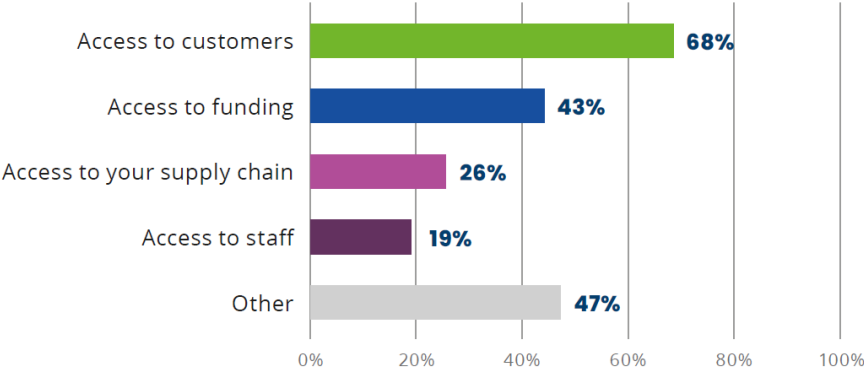
PROMOTE



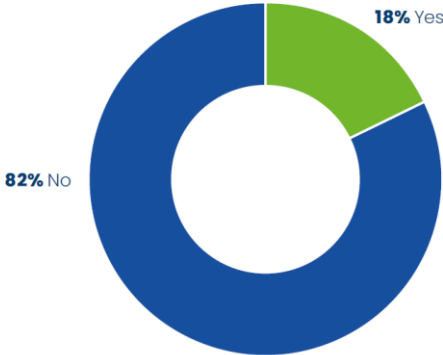
ADVANCE

Impact of COVID-19

What are the biggest risks to your current business activity?



Are you expecting to have to reduce staff in the future as a result of responses to COVID-19?

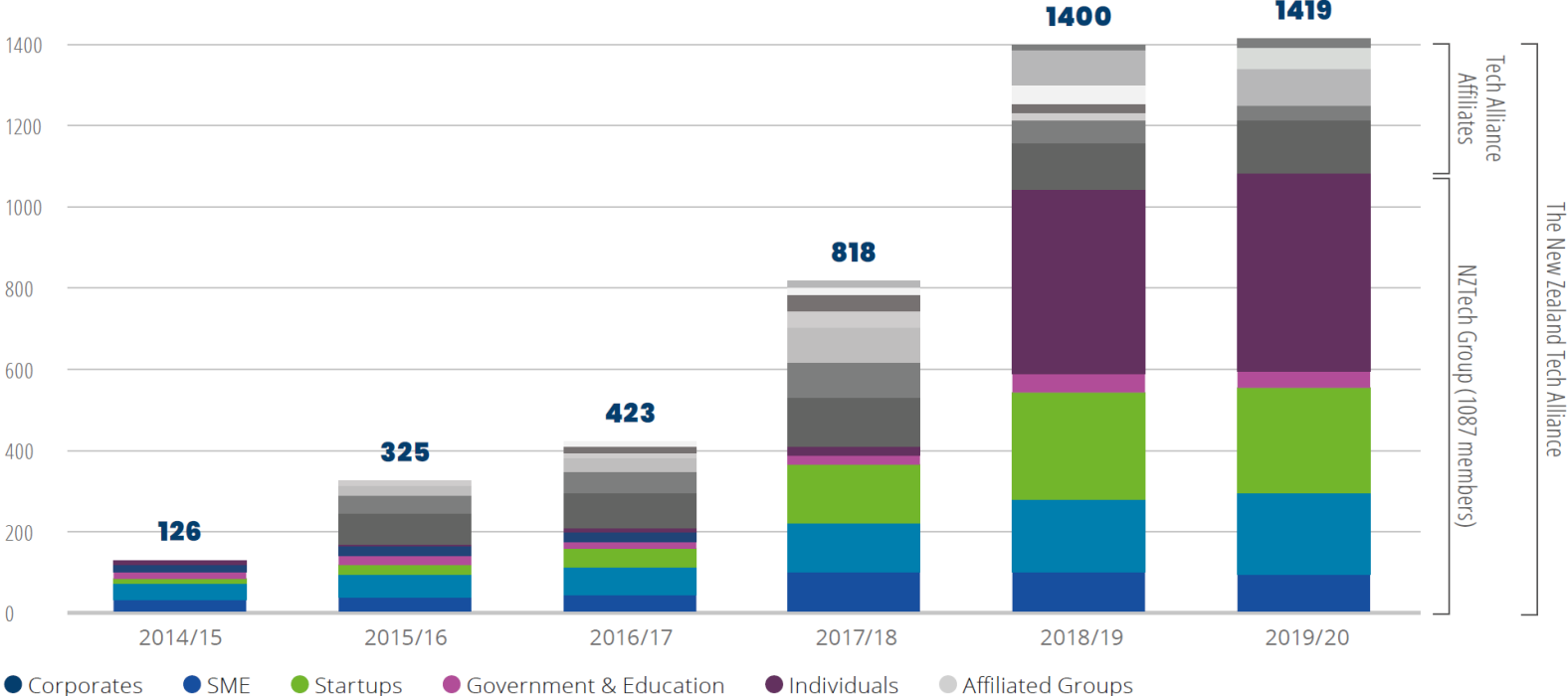


Tech Alliance



Membership

A YEAR OF FOCUS ON MEMBER VALUE RATHER THAN MEMBER GROWTH



NZTech Strategy

CREATE A
PROSPEROUS
NEW ZEALAND
UNDERPINNED
BY TECH

3 Advance



GOVERNMENT

Help Government use & understand tech better.

GROWTH

Help grow businesses & tech exports.

EDUCATION

Help improve tech skills & education.

Advancing the foundations for a successful digital nation including education, connectivity, security, access & trade.

2 Promote



TECH STORIES

Tell our tech stories to the world.

SHOWCASE

Showcase our tech successes.

Promoting the importance of technology to New Zealand, and New Zealand technology to the world.

1 Connect



COLLABORATION

Connect the tech ecosystem.

INTERNATIONAL

Connect NZ tech to the world.

Connecting tech ecosystems, organisations, people and policy makers to each other and to the world.

CONNECT

200+

events & webinars

312

Techweek events

60

Techweek TV sessions

6

conferences

8

international
delegations

6

Ministerial
roundtables



PROMOTE

80

tech stories placed
in the media

18

live interviews

14

monthly newsletters

40,000+
followers

1

Tech Story project
underway in
collaboration with
Government

1

Hi-Tech Awards
supported

2.5 million

reached through the
Techweek media campaign

Tech Story

TO SUPPORT THE CONTINUED GROWTH OF TECH EXPORTS FROM NEW ZEALAND NZTECH HAS BEEN COLLABORATING WITH NZ STORY, NEW ZEALAND TRADE AND ENTERPRISE (NZTE) AND THE MINISTRY OF BUSINESS, INNOVATION AND EMPLOYMENT (MBIE) TO DEVELOP AND PROMOTE NEW ZEALAND'S TECH STORY TO THE WORLD. AS PART OF THIS WORK WE ARE ALSO COLLABORATING ACROSS OTHER SECTOR MARKETING TO SUPPORT THE INCLUSION OF TECH AND INGENUITY IN ALL NZ INC MARKETING CAMPAIGNS.

NEW IDEAS FROM A NEW PLACE

If necessity is the mother of invention, it's no surprise that world changing ideas are born in New Zealand. Introducing the New Zealand Tech and Innovation Story.

INGENIOUS SOLUTIONS

When you want a job done differently, give it to people who think differently.

NATURAL COLLABORATORS

Being from a small country means we dream big – and teaming up helps us achieve the extraordinary.

INNOVATION FROM THE EDGE

Innovation starts at the edge, not at the centre. That puts us in the right place to change the world for the better.

GLOBAL SOLUTIONS

We've always looked beyond our shores for new challenges. That means New Zealand businesses are born global from day one.

OPEN, TRUSTED, STABLE

New Zealanders are known for doing the right thing, even when nobody is looking. That makes us the partners you've been looking for.

ADVANCE

8

research reports

3

surveys

8

briefing papers

1

Tech Manifesto

2

Government
Industry Transformation
Plans

6

submissions

26

Government
Members

NZTECH'S MEMBERS IDENTIFIED A NUMBER OF WAYS THAT THE NEW ZEALAND GOVERNMENT COULD SUPPORT AND ACCELERATE THE GROWTH OF THE TECH SECTOR.

Allow genetic engineering **Better open data**
Biotech opportunities **Digital ID trust framework**
DIGITAL IDENTITY **Digital transformation**
Digital transformation of sectors Encourage buy local
Encourage digital adoption **ENSURE GOVT INVESTS IN IT**
Focus on tech exports **Funding for startups**
Government as customer Govt lending support
GOVT PROCUREMENT FOR SMES **Govt use local IT firms**
Help digital tech adoption **Incent digital tech uptake**
INCENTIVES FOR FARMERS TO ADOPT TECH **Invest in digital identity**
Invest in MedTech/BioTech startups **Invest in tech education**
MEDTECH/HEALTHTECH More Govt IT projects
More R&D support **More tax relief**
National AI strategy **Open the borders fast**
Promote NZ agtech Promote NZ as hi-tech
PROMOTE NZ TECH GLOBALLY **Provide digital skills retraining**
Retrain & upskills workers **Review early stage funding**
Startup funding Support innovation **SUPPORT LOCAL FIRMS**
SUPPORT STARTUPS **Tax benefits for startups**
Tax breaks Tax refunds for digitech
Tech based green economy **Tech hubs**

The Team



Julie Gill

Strategy



Susan Wells

Operations



Peter Wren-Hilton

AgriTechNZ



Jacqui Wren-Hilton

AgriTechNZ



Emma Naji

AI Forum



Zahra Champion

BioTechNZ



Andrew Weaver

Digital ID NZ



James Brown

FinTechNZ



Jackie Clark



Caroline Jack



Kerrie Mayo



Andrea Molloy



Susan Tremain



Sarah van Boheemen



Tracey Hoskins



Blanka Young



Chantal Thomas



Paula de Moor




Laura Chamberlain

Election results



Mitchell Pham
Board Chair

We will move onto announcing the successful candidates for the NZTech Board elections.

A decorative line graphic in the bottom right corner of the slide, consisting of a light blue line that starts at the bottom left, goes up, then down, then up again, ending at the top right.

Board Seats for Election

MAJOR CORPORATE



Anthony Watson

ANZ



Eva Sherwood

Deloitte



Mike Smith

IBM



Vanessa Sorenson

Microsoft

OTHER CORPORATE



Belinda Allen

Orion Health



Nicole Upchurch

Centrality



Mitchell Pham

Augen Software

COMMUNITY BOARD MEMBERS



Anand Ranchord

FinTechNZ

Kiwibank



Kaye Maree Dunn

Digital Identity NZ

Āhau

GOVERNMENT & EDUCATION



Dean Ford



MBIE

SME



Mike Jenkins

The Instillery

-  Seat for election
-  Seat to be replaced in 2020 with Community Board Seat

Successful Candidates

New Appointments

SME



Delphine Ducaruge

Orbica

GOVERNMENT & EDUCATION



Mahsa Mohaghegh

AUT

Retiring Board Members

Thank you



Dean Ford

MBIE



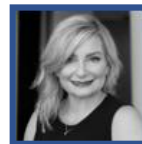
Mike Jenkins

The Instillery



Mitchell Pham

Augen Software



Vanessa Sorenson

Microsoft

The New NZTech Board

MAJOR CORPORATE



Anthony Watson

ANZ



Eva Sherwood

Deloitte



Mike Smith

IBM

OTHER CORPORATE



Belinda Allen

Orion Health



Nicole Upchurch

Centrality

SME



Delphine Ducaruge

Orbica

GOVERNMENT & EDUCATION



Masha Mohagheh

AUT

COMMUNITY BOARD MEMBERS



Anand Ranchord

FinTechNZ

Kiwibank



Kaye Maree Dunn

Digital Identity NZ

Āhau



To be appointed

Next Board Meeting



To be appointed

Next Board Meeting



To be appointed

Next Board Meeting



To be appointed

Next Board Meeting

Independent

Board Intern

Opportunities for Influence

Governance Sub Board

Ensuring the ongoing evolution of a high performing Board through constant improvement.

Commercial Sub Board

Ensuring ongoing commercial sustainability of NZTech.

Diversity & Inclusion Sub Board

Improving the inclusiveness of NZTech and lifting the inclusiveness of the sector.

KoreaTech

Facilitating connections at various levels within the Korean ecosystem. The focus is to drive and validate commercial outcomes and foster opportunities for NZ organisations.

Government Tech Action

To help support and align Industry and Government initiatives.

..and our Executive Councils

- AI Forum
- AgriTechNZ
- BioTechNZ
- BlockchainNZ
- Digital Identity NZ
- EdTechNZ
- FinTechNZ
- IoT Alliance
- LocationTech
- Tech Women

Question Time

The Panel Discussion will begin shortly.

The Digital Technology Industry Transformation Plan

Facilitated by Graeme Muller (NZTech) & Robyn Henderson (MBIE)

Panel guests:

- *Aroha Armstrong (Callaghan Innovation)*
- *Don Christie (NZRIse)*
- *Emma Naji (AI Forum)*
- *Julie Gill (NZTech)*
- *Paul Matthews (IT Professionals')*